

# ON THE RADAR

News for Southern Mapping Company clients

SOUTHERN MAPPING  
COMPANY  
360° all the time

## Southern Mapping Company makes a Russian connection

**SMC and Opten Solutions of Russia have signed a Memorandum of Understanding to further advance cross border know-how and scope of work to expand on the offering to clients on all continents.**

Opten supplies tailored integrated engineering solutions using state-of-the-art airborne Lidar survey technology for distributed infrastructure objects and land mapping, and ranks among the world leaders in this sector. Opten Chief Executive Konstantin Mekhanoshin says: "We have been doing surveys in many parts of the world from

our home base in Moscow and opportunities in Africa came knocking on our door. Many of the terrains that need surveying require different sets of inputs and skills and we needed a partner familiar with business conditions in Africa that we may be able to apply in our traditional markets. Our research lead us to Southern Mapping Company."

Peter Moir adds: The partnership with Opten will also be of benefit to our own customers as they will bring their global experience to local soil. Our customers want to know what is globally available in terms of people talent and state-of-the-art

technologies and our association with Opten will add that value."



Konstantin Mekhanoshin from Opten (left) and Colin Ord, Southern Mapping Company

## SMC investment benefits clients

Southern Mapping Company has made a major investment in the future of its core competence of airborne surveys. SMC has purchased a Cessna 206 aircraft, which will ensure greater flexibility with assignments of a particular scope and size. As a

consequence of using this aircraft, the cost benefit between utilising the Cessna 206 and more expensive aircraft, will be passed on to customers on a scaling rate. For more information please contact Southern Mapping Company.



## Soccer fever strikes SMC



SMC employees demonstrate their spirit of goodwill for the World Cup with pride and passion. Everyone was issued with a specially designed soccer jersey with personalised branding. Staff will be wearing these jerseys every Friday, in support of 'Football Friday', leading up to the FIFA Soccer World Cup™.

### Contact information:

Tel: +27 11 467 2609, Fax: +27 11 467 3443, E-mail: [info@southernmapping.com](mailto:info@southernmapping.com), Web: [www.southernmapping.com](http://www.southernmapping.com)